

Market Share by Line of Business - Life A&H

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Selected Criteria -		Year: 2015	State: SD	Codelist Basis: Business Written				Round by Thousands: No			
Business Type: Life A&H		Include Zero Companies: No		Line of Business: Group policies							
Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Dividends Paid or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
707	79413	UnitedHealthcare Ins Co	CT	20,560,589	16.4979%	16.4979%	20,322,887	0	18,179,507	18,287,254	89.9835%
565	62235	Unum Life Ins Co Of Amer	ME	12,083,543	9.6959%	26.1938%	12,217,548	0	5,468,167	5,280,479	43.2204%
241	65978	Metropolitan Life Ins Co	NY	9,109,898	7.3098%	33.5037%	8,581,844	0	12,652,488	13,129,922	152.9965%
943	61301	Ameritas Life Ins Corp	NE	6,257,221	5.0208%	38.5245%	5,620,284	0	4,182,037	3,752,847	66.7733%
20	65676	Lincoln Natl Life Ins Co	IN	5,900,050	4.7342%	43.2587%	5,876,648	0	2,707,680	2,945,295	50.1186%
549	80802	US Br Sun Life Assur Co of Canada	MI	4,822,343	3.8695%	47.1282%	4,833,993	0	4,104,133	4,104,133	84.9015%
4832	67105	Reliastar Life Ins Co	MN	4,384,609	3.5182%	50.6464%	4,485,263	0	1,791,519	3,016,863	67.2617%
332	61271	Principal Life Ins Co	IA	3,419,103	2.7435%	53.39%	3,419,858	0	3,591,298	3,644,873	106.5797%
3098	92711	HCC Life Ins Co	IN	3,178,972	2.5508%	55.9408%	3,178,972	0	4,598,147	705,761	22.2009%
91	70815	Hartford Life & Accident Ins Co	CT	3,064,015	2.4586%	58.3994%	3,086,330	0	3,281,572	3,008,661	97.4835%
901	67369	Cigna Hlth & Life Ins Co	CT	2,679,674	2.1502%	60.5496%	2,694,591	0	4,964,344	4,490,399	166.6449%
812	93440	HM Life Ins Co	PA	2,677,606	2.1485%	62.6981%	2,676,160	0	5,344,672	5,114,685	191.1203%
8	60534	American Heritage Life Ins Co	FL	2,636,475	2.1155%	64.8136%	2,663,808	0	958,721	1,020,378	38.3052%
429	64246	Guardian Life Ins Co Of Amer	NY	2,612,875	2.0966%	66.9102%	2,627,344	0	1,973,634	2,011,758	76.57%
901	65498	Life Ins Co Of N Amer	PA	2,594,596	2.0819%	68.9921%	2,617,996	0	1,218,725	1,418,246	54.173%
661	77828	Companion Life Ins Co	SC	2,454,771	1.9697%	70.9618%	2,456,305	0	2,332,605	2,317,149	94.3347%
451	71870	Fidelity Security Life Ins Co	MO	2,443,517	1.9607%	72.9225%	2,881,331	0	1,755,777	1,764,967	61.2553%
233	61263	Bankers Life & Cas Co	IL	2,406,954	1.9314%	74.8539%	2,412,803	0	1,664,836	1,635,224	67.7728%
19	70408	Union Security Ins Co	KS	2,114,211	1.6965%	76.5503%	2,097,070	0	1,042,111	996,911	47.5383%
98	64890	Berkley Life & Hlth Ins Co	IA	1,925,722	1.5452%	78.0955%	1,925,722	0	650,422	539,708	28.0263%
1	60054	Aetna Life Ins Co	CT	1,895,994	1.5214%	79.6169%	1,927,031	0	1,813,242	1,858,678	96.4529%
370	71730	Continental Amer Ins Co	SC	1,748,909	1.4033%	81.0202%	1,712,692	0	839,242	872,395	50.9371%
468	86231	Transamerica Life Ins Co	IA	1,687,554	1.3541%	82.3743%	1,702,647	0	1,990,288	2,062,831	121.1544%
3098	68381	Reliance Standard Life Ins Co	IL	1,674,063	1.3433%	83.7176%	1,667,863	0	1,172,043	1,294,263	77.6001%
1348	69019	Standard Ins Co	OR	1,602,811	1.2861%	85.0037%	1,190,558	0	1,308,041	815,765	68.5196%
111	65315	Liberty Life Assur Co Of Boston	NH	1,480,011	1.1876%	86.1913%	1,454,527	0	463,441	600,847	41.3088%
330	60410	American Fidelity Assur Co	OK	1,300,091	1.0432%	87.2345%	1,342,484	0	590,205	702,532	52.3308%
304	68241	Prudential Ins Co Of Amer	NJ	1,158,846	0.9299%	88.1644%	1,154,675	1,062	576,334	540,408	46.8017%
4483	70939	Gerber Life Ins Co	NY	1,119,758	0.8985%	89.0629%	1,105,511	0	15,948	18,457	1.6695%

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306	62626	CMFG Life Ins Co	IA	1,036,478	0.8317%	89.8945%	1,032,362	0	108,675	46,225	4.4776%
140	66869	Nationwide Life Ins Co	OH	993,567	0.7972%	90.6918%	1,010,351	0	934,742	934,642	92.5067%
468	66281	Transamerica Premier Life Ins Co	IA	903,477	0.725%	91.4167%	804,577	0	540,439	517,501	64.3196%
261	71412	Mutual Of Omaha Ins Co	NE	856,361	0.6871%	92.1039%	862,094	0	539,735	560,135	64.9738%
19	69477	Time Ins Co	WI	825,280	0.6622%	92.7661%	838,861	0	905,736	1,028,152	122.5652%
408	86355	Standard Life & Accident Ins Co	TX	566,779	0.4548%	93.2209%	587,123	0	239,061	267,925	45.6335%
860	67091	Northwestern Mut Life Ins Co	WI	553,030	0.4438%	93.6646%	570,103	0	455,758	1,800,302	315.7854%
869	66168	Minnesota Life Ins Co	MN	521,019	0.4181%	94.0827%	481,148	0	327,850	232,036	48.2255%
917	71129	Dearborn Natl Life Ins Co	IL	454,391	0.3646%	94.4473%	454,391	0	104,220	104,220	22.9362%
290	92916	United Amer Ins Co	NE	445,232	0.3573%	94.8046%	455,056	0	339,322	351,759	77.3002%
261	69868	United Of Omaha Life Ins Co	NE	427,030	0.3427%	95.1472%	426,127	0	347,487	290,230	68.1088%
904	65838	John Hancock Life Ins Co USA	MI	424,081	0.3403%	95.4875%	424,081	0	178,989	495,178	116.765%
826	66915	New York Life Ins Co	NY	412,319	0.3308%	95.8183%	426,236	88,658	510,403	266,675	62.5651%
55	71854	AAA Life Ins Co	MI	410,180	0.3291%	96.1475%	411,980	0	174,295	28,543	6.9282%
1129	68608	Symetra Life Ins Co	IA	401,266	0.322%	96.4694%	404,595	0	95,402	102,682	25.379%
4011	70025	Genworth Life Ins Co	DE	389,229	0.3123%	96.7818%	145,896	0	180,778	86,670	59.4053%
19	65080	John Alden Life Ins Co	WI	367,266	0.2947%	97.0765%	379,443	0	368,975	401,428	105.794%
	11121	Unified Life Ins Co	TX	272,518	0.2187%	97.2951%	268,471	0	198,594	200,681	74.7496%
12	70106	United States Life Ins Co in the Cit	NY	257,758	0.2068%	97.502%	244,349	0	146,346	100,282	41.0405%
276	62863	Trustmark Life Ins Co	IL	210,243	0.1687%	97.6707%	215,033	0	582,186	515,549	239.7534%
492	68721	Security Life Ins Co Of Amer	MN	186,318	0.1495%	97.8202%	185,612	0	109,647	109,120	58.7893%
769	68322	Great W Life & Ann Ins Co	CO	172,990	0.1388%	97.959%	168,414	0	167,522	169,074	100.3919%
4832	61360	Reliastar Life Ins Co Of NY	NY	160,282	0.1286%	98.0876%	185,969	0	0	0	0%
	90638	Best Life & Hlth Ins Co	TX	160,027	0.1284%	98.216%	156,867	0	71,381	68,661	43.7702%
91	88072	Hartford Life Ins Co	CT	159,452	0.1279%	98.3439%	159,917	0	81,060	75,073	46.945%
450	65781	Madison Natl Life Ins Co Inc	WI	148,777	0.1194%	98.4633%	150,733	0	50,667	61,660	40.9068%
450	69078	Standard Security Life Ins Co Of NY	NY	141,027	0.1132%	98.5765%	148,458	0	21,501	21,337	14.3724%
588	65129	Kansas City Life Ins Co	MO	140,225	0.1125%	98.689%	140,593	0	77,714	79,231	56.3549%
565	62049	Colonial Life & Accident Ins Co	SC	138,699	0.1113%	98.8003%	143,347	0	61,364	72,600	50.6463%
1211	66583	National Guardian Life Ins Co	WI	129,415	0.1038%	98.9041%	128,064	0	75,598	75,598	59.0314%
565	67598		MA	113,196	0.0908%	98.995%	113,739	0	0	0	0%

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		Paul Revere Life Ins Co									
290	60577	American Income Life Ins Co	IN	82,545	0.0662%	99.0612%	85,653	0	62,721	74,044	86.4465%
1	90328	First Hlth Life & Hlth Ins Co	TX	81,222	0.0652%	99.1264%	80,413	0	40,163	40,659	50.5627%
535	76023	Columbian Life Ins Co	IL	71,250	0.0572%	99.1835%	-1,205,969	0	40,063	22,122	-1.8344%
869	93742	Securian Life Ins Co	MN	60,773	0.0488%	99.2323%	72,788	0	0	1,362	1.8712%
3527	60836	American Republic Ins Co	IA	53,002	0.0425%	99.2748%	54,276	0	71,848	76,053	140.1227%
565	64297	First Unum Life Ins Co	NY	50,073	0.0402%	99.315%	50,101	0	0	0	0%
4716	60518	American Hlth & Life Ins Co	TX	49,287	0.0395%	99.3546%	48,706	0	0	-14	-0.0287%
8	60186	Allstate Life Ins Co	IL	46,855	0.0376%	99.3922%	47,947	0	60,564	-809	-1.6873%
619	60895	American United Life Ins Co	IN	43,595	0.035%	99.4271%	43,720	0	96,611	99,503	227.5915%
707	91529	Unimerica Ins Co	WI	42,601	0.0342%	99.4613%	40,166	0	35,363	35,002	87.1434%
233	70319	Washington Natl Ins Co	IN	42,508	0.0341%	99.4954%	40,634	0	27,490	38,395	94.4898%
12	60488	American Gen Life Ins Co	TX	40,825	0.0328%	99.5282%	31,813	0	8,908	8,791	27.6334%
119	65110	Kanawha Ins Co	SC	34,633	0.0278%	99.556%	34,633	0	18,693	18,693	53.9745%
	62928	EMC Natl Life Co	IA	32,809	0.0263%	99.5823%	32,487	0	401	401	1.2343%
150	67261	Old Republic Life Ins Co	IL	32,515	0.0261%	99.6084%	32,515	0	5,469	38,115	117.2228%
901	62308	Connecticut Gen Life Ins Co	CT	31,456	0.0252%	99.6336%	29,004	0	991	7,506	25.8792%
169	68810	Sentry Life Ins Co	WI	31,349	0.0252%	99.6588%	31,349	0	67,469	59,463	189.6807%
904	93610	John Hancock Life & Hlth Ins Co	MA	29,542	0.0237%	99.6825%	29,542	0	0	0	0%
687	64211	Guarantee Trust Life Ins Co	IL	28,075	0.0225%	99.705%	27,725	0	10,836	8,542	30.8097%
215	68462	Reserve Natl Ins Co	OK	25,766	0.0207%	99.7257%	25,347	0	18,654	20,954	82.6686%
4734	61492	Athene Annuity & Life Assur Co	DE	20,969	0.0168%	99.7425%	20,318	0	0	0	0%
549	80926	Sun Life & Hlth Ins Co	CT	19,704	0.0158%	99.7583%	19,705	0	18,111	18,111	91.9107%
4725	93777	Pavonia Life Ins Co of MI	MI	16,721	0.0134%	99.7717%	16,721	0	6,633	1,806	10.8008%
350	62596	Union Fidelity Life Ins Co	KS	16,579	0.0133%	99.7851%	16,688	0	29,406	30,061	180.1354%
839	62324	Freedom Life Ins Co Of Amer	TX	15,483	0.0124%	99.7975%	15,370	0	53,638	57,504	374.1314%
1117	61883	Central United Life Ins Co	AR	13,960	0.0112%	99.8087%	13,984	0	4,697	4,098	29.3049%
525	67539	Pan Amer Life Ins Co	LA	13,206	0.0106%	99.8193%	12,596	0	13,212	12,705	100.8654%
3527	65641	Medico Life & Hlth Ins Co	IA	12,973	0.0104%	99.8297%	14,715	0	13,116	9,648	65.5657%
581	61476	Boston Mut Life Ins Co	MA	12,258	0.0098%	99.8395%	12,263	0	493	514	4.1915%
513	63088	Farm Bureau Life Ins Co	IA	11,851	0.0095%	99.849%	11,851	4,745	4,000	4,450	37.5496%
781	69744	Union Labor Life Ins Co	MD	10,250	0.0082%	99.8573%	9,964	0	0	74,764	750.3412%
626	62146		IL	9,162	0.0074%	99.8646%	8,842	0	691	559	6.3221%

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		Combined Ins Co Of Amer									
468	70688	Transamerica Financial Life Ins Co	NY	8,366	0.0067%	99.8713%	8,948	0	0	19	0.2123%
370	60380	American Family Life Assur Co of Col	NE	8,176	0.0066%	99.8779%	7,978	0	0	0	0%
276	61425	Trustmark Ins Co	IL	7,924	0.0064%	99.8842%	8,003	0	50	44	0.5498%
769	80705	US Br Great West Life Assur Co	MI	7,556	0.0061%	99.8903%	7,556	0	0	0	0%
	88668	Mutual Of Amer Life Ins Co	NY	7,403	0.0059%	99.8962%	7,403	0	0	0	0%
	69337	American Fin Security Life Ins Co	MO	7,358	0.0059%	99.9021%	7,306	0	1,627	1,545	21.147%
19	60275	American Bankers Life Assur Co Of FL	FL	7,235	0.0058%	99.9079%	7,235	0	0	-325	-4.4921%
68	64149	EPIC Life Ins Co	WI	7,212	0.0058%	99.9137%	7,212	0	0	-3,798	-52.6622%
1186	69515	Medamerica Ins Co	PA	6,650	0.0053%	99.9191%	6,649	0	0	0	0%
3527	31119	Medico Ins Co	NE	6,008	0.0048%	99.9239%	5,648	0	1,730	1,727	30.5772%
4852	63479	United Teacher Assoc Ins Co	TX	5,517	0.0044%	99.9283%	5,492	0	40,250	32,922	599.4538%
4750	61409	National Benefit Life Ins Co	NY	5,510	0.0044%	99.9327%	5,552	0	0	0	0%
330	60801	American Public Life Ins Co	OK	5,468	0.0044%	99.9371%	5,423	0	2,594	2,590	47.7595%
	71439	Assurity Life Ins Co	NE	5,437	0.0044%	99.9415%	5,402	0	0	-2,025	-37.4861%
300	64513	Horace Mann Life Ins Co	IL	5,066	0.0041%	99.9456%	6,673	0	0	-14	-0.2098%
367	80578	Physicians Mut Ins Co	NE	4,283	0.0034%	99.949%	4,195	0	2,975	3,009	71.7282%
	63290	Fidelity Life Assn A Legal Reserve L	IL	4,229	0.0034%	99.9524%	4,512	0	0	32	0.7092%
690	61751	Central States H & L Co Of Omaha	NE	4,064	0.0033%	99.9556%	4,065	0	572	603	14.8339%
241	62634	Delaware Amer Life Ins Co	DE	3,669	0.0029%	99.9586%	3,609	0	2,534	2,734	75.7551%
290	77968	Family Heritage Life Ins Co Of Amer	OH	3,624	0.0029%	99.9615%	3,603	0	0	0	0%
449	90212	Great Southern Life Ins Co	TX	3,610	0.0029%	99.9644%	3,601	0	0	0	0%
241	87726	Metlife Ins Co USA	DE	3,577	0.0029%	99.9673%	3,999	0	7,215	14,844	371.1928%
901	61727	Central Reserve Life Ins Co	OH	3,527	0.0028%	99.9701%	3,194	0	1,531	1,754	54.9155%
901	65722	Loyal Amer Life Ins Co	OH	3,254	0.0026%	99.9727%	1,503	0	524	-580	-38.5895%
458	66370	Mony Life Ins Co	NY	2,590	0.0021%	99.9748%	2,630	0	0	0	0%
953	62359	Constitution Life Ins Co	TX	2,580	0.0021%	99.9769%	2,591	0	0	0	0%
	81426	Commercial Travelers Mut Ins Co	NY	2,337	0.0019%	99.9787%	2,263	0	1,627	1,627	71.8957%
671	80314	Unicare Life & Hlth Ins Co	IN	2,274	0.0018%	99.9806%	2,259	0	2,074	2,059	91.1465%
565	68195	Provident Life & Accident Ins Co	TN	2,081	0.0017%	99.9822%	2,081	0	38,334	45,408	2,182.0279%

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707	62286	Golden Rule Ins Co	IN	1,993	0.0016%	99.9838%	3,804	0	3,522	-42,418	-1,115.0894%
23	80985	4 Ever Life Ins Co	IL	1,795	0.0014%	99.9853%	1,819	0	986	851	46.7839%
876	94358	USAble Life	AR	1,745	0.0014%	99.9867%	1,746	0	0	0	0%
4	65005	RiverSource Life Ins Co	MN	1,738	0.0014%	99.9881%	1,749	0	0	0	0%
863	92649	American Underwriters Life Ins Co	AZ	1,377	0.0011%	99.9892%	1,377	0	587	618	44.8802%
1	78700	Aetna Hlth & Life Ins Co	CT	1,276	0.001%	99.9902%	1,117	0	253	437	39.1226%
	66214	Heartland Natl Life Ins Co	IN	1,222	0.001%	99.9912%	1,222	0	695	828	67.7578%
574	76112	Oxford Life Ins Co	AZ	1,174	0.0009%	99.9921%	1,174	0	45	36	3.0664%
	64580	Illinois Mut Life Ins Co	IL	1,132	0.0009%	99.993%	1,006	0	0	0	0%
687	92703	United Natl Life Ins Co Of Amer	IL	1,008	0.0008%	99.9938%	808	0	0	140	17.3267%
244	76236	Cincinnati Life Ins Co	OH	1,007	0.0008%	99.9946%	1,010	0	3,005	3,005	297.5248%
264	66087	Mid West Natl Life Ins Co Of TN	TX	979	0.0008%	99.9954%	6,083	0	71,152	73,357	1,205.9346%
761	90611	Allianz Life Ins Co Of N Amer	MN	867	0.0007%	99.9961%	864	0	0	0	0%
943	60033	Ameritas Life Ins Corp of NY	NY	766	0.0006%	99.9967%	766	0	578	561	73.2376%
264	61832	Chesapeake Life Ins Co	OK	742	0.0006%	99.9973%	1,073	0	0	0	0%
918	65056	Jackson Natl Life Ins Co	MI	736	0.0006%	99.9979%	720	0	0	0	0%
1117	65870	Manhattan Life Ins Co	NY	675	0.0005%	99.9985%	676	0	248	244	36.0947%
	76325	Senior Hlth Ins Co of PA	PA	454	0.0004%	99.9988%	454	0	0	-325	-71.5859%
4852	71404	Continental Gen Ins Co	OH	417	0.0003%	99.9992%	1,150	0	970	1,323	115.0435%
200	69663	USAA Life Ins Co	TX	298	0.0002%	99.9994%	298	0	0	0	0%
	68772	Security Mut Life Ins Co Of NY	NY	222	0.0002%	99.9996%	222	0	0	0	0%
411	85561	MAPFRE Life Ins Co	DE	183	0.0001%	99.9997%	182	0	0	0	0%
20	62057	Lincoln Life & Ann Co of NY	NY	161	0.0001%	99.9999%	158	0	893	963	609.4937%
233	62065	Colonial Penn Life Ins Co	PA	83	0.0001%	99.9999%	83	0	0	0	0%
212	90557	Zurich Amer Life Ins Co	IL	74	0.0001%	100%	77	0	0	0	0%
123	65757	Shelter Life Ins Co	MO	29	0%	100%	29	0	0	0	0%
4213	65900	Wilco Life Ins Co	IN	0	0%	100%	0	0	0	-11	0%
408	71773	American Natl Life Ins Co Of TX	TX	0	0%	100%	0	0	0	-128	0%
431	66044	Midland Natl Life Ins Co	IA	0	0%	100%	0	0	4,703	4,726	0%
2538	82538	National Hlth Ins Co	TX	0	0%	100%	0	0	0	-259	0%
565	68209	Provident Life & Cas Ins Co	TN	0	0%	100%	0	0	9,554	2,528	0%
3891	69140	First Allmerica Fin Life Ins Co	MA	0	0%	100%	0	0	1,001	1,087	0%
1216	69345		NY	0	0%	100%	0	0	6,071	1,113	0%

Group Code	Cocode	Company Name	Domicile	Direct Premiums Written	Market Share	Cumulative Market Share	Direct Premiums Earned	Dividends Paid or Credited on Direct Business	Direct Losses Paid	Direct Losses Incurred	Pure Direct Loss Ratio
		Teachers Ins & Ann Assoc Of Amer									
		154 Companies in Report		124,625,228	100%	100%	122,040,854	94,465	100,144,767	97,930,711	80.2442%

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