BEFORE THE DIVISION OF INSURANCE DEPARTMENT OF LABOR AND REGULATION STATE OF SOUTH DAKOTA

IN THE MATTER OF THE TARGET MARKET CONDUCT EXAMINATION OF FOREMOST AND FARMERS INSURANCE GROUPS)	CONSENT ORDER	
INSURAIVEL GROOTS)		

In resolution of the above matter and in lieu of issuance of a Notice of Hearing and a formal hearing, the undersigned parties do hereby agree to the following:

The following insurance companies each hold a Certificate of Authority to transact business in the State of South Dakota: FOREMOST INSURANCE COMPANY GRAND RAPIDS, MICHIGAN and FOREMOST PROPERTY and CASUALTY COMPANY (FOREMOST COMPANIES), both of which maintain an address of record at 5600 Beach Tree Lane, Caledonia, MI 49316-0050; and FARMERS INSURANCE EXCHANGE, FIRE INSURANCE EXCHANGE and MID-CENTURY INSURANCE COMPANY (FARMERS COMPANIES), each of which maintains an address of record at 6301 Owensmouth Avenue, Woodland Hills, CA 91367. The FOREMEST COMPANIES and FARMERS COMPANIES are collectively referred to herein as "THE COMPANIES";

THE COMPANIES are aware that the South Dakota Division of Insurance has conducted an examination of its insurance-related activities in South Dakota;

The South Dakota Division of Insurance has alleged numerous violations of South Dakota Insurance Law, including: SDCL §§ 58-1-26, 58-3-7, 58-3-7.4, 58-11-46, 58-12-16(3), 58-24-10, 58-24-25, 58-30-92, 58-30-171, 58-30-176, 58-33-2, 58-33-26, and 58-33-67(1), (3), and (4) by THE COMPANIES between January 1, 2009 and June 30, 2012;

THE COMPANIES are aware of and understand the nature of the allegations and have been informed of the right to notice, hearing, and appeal;

THE COMPANIES hereby agree to informal disposition of this matter without a hearing pursuant to SDCL § 1-26-20 and to a monetary penalty of \$750,000 pursuant to SDCL § 58-4-28.1 in lieu of contesting this matter formally:

THE COMPANIES further agree to conduct business in accordance with the insurance laws and regulations of the State of South Dakota;

THE COMPANIES further agree that nothing in this Consent Order shall be construed to limit the Division's ability to perform any examination or investigation of THE COMPANIES as authorized by law;

THE COMPANIES further agree that this Consent Order may be considered for the purpose of determining the appropriate sanction in any future actions with the South Dakota Division of Insurance for any violations of the laws or regulations of the State of South Dakota identified in the Market Conduct Examination which is the subject of this Consent Order or for failing to abide by any order of the Director related to this Market Conduct Examination;

By the execution of this Consent Order and the payment of a penalty pursuant to this Consent Order, THE COMPANIES neither admit to nor deny the alleged violations of the laws of the State of South Dakota;

Wherefore, good cause appearing from the foregoing, it is hereby ORDERED that THE COMPANIES pay a monetary penalty in the amount of \$750,000 payable to "South Dakota Division of Insurance" for deposit in the general fund of the State of South Dakota to be remitted at the time of the remittance of this Consent Order to the Division; and it is further

ORDERED that if THE COMPANIES fail to comply with the provisions of this Order, the South Dakota Division of Insurance may seek the suspension or revocation of THE COMPANIES' Certificates of Authority at hearing pursuant to SDCL § 58-6-46, or seek other remedies available at law; and it is further

ORDERED that THE COMPANIES abide by the agreements made by them in this Consent Order; and it is further

ORDERED that the use of this Consent Order for competitive purposes by an insurance agent or third-party administrator holding a license in the State of South Dakota, or by any company holding a Certificate of Authority, or by anyone on their behalf, may be deemed unfair competition and be grounds for suspension or revocation of said license or authority; and it is further

ORDERED that the provisions of this Consent Order shall be effective from the date the Director signs this

Order.
Dated this 3rd day of June, 2015.
Larry Deiter, Director South Policies of January 20
South Dakota Division of Insurance The undersigned, on behalf of THE COMPANIES, represents THE COMPANIES understand the terms of this Consent Order and the waiver of due process rights and voluntarily enter into this Consent Order.
Dated this21stday of, 2015.

Signature of Authorized Representative

Ronald G. Myhan Name of Authorized Representative Chief Financial Officer of the Farmers Exchanges