SOUTH DAKOTA DEPARTMENT OF LABOR AND REGULATION DIVISION OF INSURANCE

| IN THE MATTER OF |) | |
|------------------|-------------|-------|
| CHANELLE ONEAL |) FINAL DEC | ISION |
| LICENSEE |) INS 23-03 | 4 |

After reviewing the record and the proposed order of the Hearing Examiner in this matter,

IT IS HEREBY ORDERED that pursuant to SDCL 1-26D-4, the Hearing Examiner's Proposed Findings of Fact, Conclusions of Law and Proposed Order, dated October 30, 2023, is adopted in full.

IT IS FURTHER ORDERED that the South Dakota Non-resident Insurance Producer License of Chanelle Oneal will hereby be revoked.

Parties are hereby advised of the right to further appeal the final decision to Circuit Court within (30) days of receiving such decision, pursuant to the authority of SDCL 1-26.

Dated this day of November, 2023.

Marcia Hultman, Secretary

South Dakota Department of Labor and Regulation

123 W. Missouri Ave.

Pierre, SD 57501

STATE OF SOUTH DAKOTA DEPARTMENT OF LABOR AND REGULATION

IN THE MATTER OF CHANELLE ONEAL

INS 23-034

NOTICE OF ENTRY OF PROPOSED FINDINGS OF FACT, CONCLUSION OF LAW, AND DECISION AND FINAL DECISION

NOTICE IS HEREBY GIVEN, that attached hereto, is a true and correct copy of the Proposed Findings of Fact, Conclusions of Law, and Decision, and Final Decision entered by Marcia Hultman, Secretary of the South Dakota Department of Labor and Regulation, on November 28, 2023.

Dated this 29th day of November, 2023.

Lisa M. Harmon Legal Counsel

South Dakota Division of Insurance

124 S. Euclid Ave., 2nd Floor

Pierre, SD 57501 (605) 773-3563

CERTIFICATE OF SERVICE

I, Lisa Harmon, the undersigned, do hereby certify that on the date shown below, a true and correct copy of the Proposed Findings of Fact, Conclusions of Law, and Decision, and Final Decision with respect to the above-entitled action was sent U.S. Certified Mail, U.S. First Class Mail, and electronic mail thereon, to the following:

CHANELLE ONEAL 511 WALDEN HILLS CT AUGUSTA, GA 30909-0231 bwl4augusta@gmail.com

chanelle.oneal@simplybusiness.com

Dated this 29th day of November, 2023 in Pierre, South Dakota.

Lisa M. Harmon Legal Counsel

South Dakota Division of Insurance

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STATE OF SOUTH DAKOTA OFFICE OF HEARING EXAMINERS

IN THE MATTER OF CHANELLE ONEAL

INS 23-034 PROPOSED DECISION

This matter came for hearing before the Office of Hearing Examiners on October 26, 2023, pursuant to a Notice of Hearing issued by the South Dakota Division of Insurance ("Division") on September 13, 2023. Lisa M. Harmon appeared as counsel for the Division. Chanelle Oneal did not appear, either in person or through counsel. The Division admitted its Exhibits 1 through 5 into evidence and moved that the Hearing Examiner enter these Proposed Findings of Fact, Conclusions of Law, and Proposed Decision as a default disposition to this contested case.

ISSUE

Whether the Non-Resident Insurance Producer License of Chanelle Oneal should be revoked due to failing to timely respond to the Division; failing to timely report an administrative action to the Division; and for an insurance producer license revoked in another state in violation of SDCL 58-30-167(2) and (9), 58-30-193, 58-33-66, and 58-33-68.

FINDINGS OF FACT

- 1. Chanelle Oneal is licensed by the Division as an insurance producer on August 12, 2021. The license is currently active. (Exhibit 1).
- 2. Chanelle Oneal was subject to an administrative action in the state of Louisiana. (Exhibit 2).
- 3. Chanelle Oneal did not timely report the administrative action to the Division within 30 days.
- 4. The Division sent inquiries to Chanelle Oneal on October 14, 2022; January 11, 2023; and April 3, 2023, at the address of record regarding the licensure matters. (Exhibits 3 to 5).
- 5. Chanelle Oneal did not respond to the Division's inquiries. (Exhibits 3 to 5).
- 6. Any additional Findings of Fact included in the Reasoning section of this decision are incorporated herein by reference.
- 7. To the extent any of the foregoing are improperly designated and are instead conclusions of law, they are hereby redesignated and incorporated herein as conclusions of law.

REASONING

This case involves a request by the Division to revoke the South Dakota Non-Resident Insurance Producer's License of Chanelle Oneal. As a consequence of the potential loss of Respondent's livelihood from the lack of licensure, the burden of proof in this matter is higher than the preponderance of evidence standard, which applies in a typical administrative hearing. "In matters concerning the revocation of a professional license, we determine that the appropriate standard of proof to be utilized by an agency is clear and convincing evidence." In re Zar, 434 N.W.2d 598, 602 (S.D. 1989). Our Supreme Court has defined "clear and convincing evidence" as follows:

The measure of proof required by this designation falls somewhere between the rule in ordinary civil cases and the requirement of our criminal procedure, that is, it must be more than a mere preponderance but not beyond a reasonable doubt. It is that measure or degree of proof which will produce in the mind of the trier of facts a firm belief or conviction as to the allegations sought to be established. The evidence need not be voluminous or undisputed to accomplish this.

Brown v. Warner, 78 S.D. 647, 653, 107 NW2d 1, 4 (1961).

SDCL 58-30-193 states that "[A]n insurance producer shall report to the director any administrative action taken against the insurance producer in another jurisdiction... within thirty days of the final disposition of the matter. This report shall include a copy of the order, consent order, or other relevant legal documents." In addition, the Division considers SDCL 58-30-167 (shown in pertinent part) as follows:

The director may... revoke or refuse to continue, any license issued under this chapter... after a hearing... The director may... revoke... an insurance producer's license... for any one or more of the following causes:

- (2) Violating any insurance laws or rules, subpoena, or order of the director or of another state's insurance director, commissioner, or superintendent;
- (9) Having an insurance producer license, or its equivalent, denied, suspended, or revoked in any other state, province, district, or territory:

The evidence indicates that Chanelle Oneal violated the insurance laws of South Dakota and another jurisdiction, failed to report the actions, had a license revoked in another jurisdiction, and failed to respond to Division inquiries regarding the action. Applying the law to the Findings of Fact, it is clear the Non-Resident Insurance Producer License of Chanelle Oneal is subject to revocation and should be revoked.

CONCLUSIONS OF LAW

- 1. The Division has jurisdiction over Chanelle Oneal and the subject matter of this contested case. The Office of Hearing Examiners is authorized to conduct the hearing and issue a proposed decision pursuant to SDCL 1-26D-4.
- 2. The Division bears the burden of establishing the alleged statutory violations by clear and convincing evidence.
- 3. The Division established by clear and convincing evidence that Chanelle Oneal violated SDCL 58-30-193.
- 4. The Division established by clear and convincing evidence that Chanelle Oneal violated SDCL 58-33-66.
- 5. The Division established by clear and convincing evidence that the South Dakota Non-Resident Insurance Producer License of Chanelle Oneal is subject to revocation pursuant to SDCL 58-30-167(2) and (9).
- 6. Any additional Conclusions of Law included in the Reasoning section of this decision are incorporated herein by reference.
- 7. To the extent any of the foregoing are improperly designated and are instead findings of fact, they are hereby redesignated and incorporated herein as Findings of Fact.

Based on the above Findings of Fact, Reasoning, and Conclusions of Law, the Hearing Examiner enters the following:

PROPOSED DECISION

The South Dakota Non-Resident Insurance Producer License of Chanelle Oneal should be revoked.

Dated this **2** day of October, 2023.

Hearing Examiner

Office of Hearing Examiners

523 East Capitol Pierre, SD 57501

CERTIFICATE OF SERVICE

I certify on October 2023, at Pierre, South Dakota, a true and correct copy of this Proposed Decision was mailed to each of the parties below.

Julie McClelland

Office of Hearing Examiners

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