SOUTH DAKOTA DEPARTMENT OF LABOR AND REGULATION DIVISION OF INSURANCE

| IN THE MATTER OF | |) |
|--------------------|---|------------------|
| CHRISTOPHER RAMSEY | ' |) FINAL DECISION |
| | • | INS 22-06 |

After reviewing the record and the proposed order of the Hearing Examiner in this matter,

IT IS HEREBY ORDERED that pursuant to SDCL 1-26D-4, the Hearing Examiner's Proposed Findings of Fact, Conclusions of Law and Proposed Order, dated April 27, 2022 is adopted in full.

IT IS FURTHER ORDERED that the South Dakota Non-resident Insurance Producer License of the respondent will hereby be revoked.

Parties are hereby advised of the right to further appeal the final decision to Circuit Court within (30) days of receiving such decision, pursuant to the authority of SDCL 1-26.

Dated this _____ day of May, 2022.

Marcia Hultman, Secretary

South Dakota Department of Labor and Regulation

700 Governors Drive

Pierre, SD 57501

STATE OF SOUTH DAKOTA OFFICE OF HEARING EXAMINERS

IN THE MATTER OF CHRISTOPHER RAMSEY

INS 22-06 PROPOSED DECISION

This matter came for hearing before the Office of Hearing Examiners on April 21, 2022 pursuant to a Notice of Hearing issued by the South Dakota Division of Insurance ("Division") on March 6, 2022. Clayton Grueb appeared as counsel for the Division. Christopher Ramsey did not appear, either in person or through counsel. The Division admitted its Exhibits 1 through 5 into evidence and moved that the Hearing Examiner enter these Proposed Findings of Fact, Conclusions of Law, and Proposed Decision as a default disposition to this contested case.

ISSUE

Whether the Non-Resident Insurance Producer License of Christopher Ramsey should be revoked due to failing to timely respond to the Division; providing incorrect, misleading, incomplete, or materially untrue information in the license application;; and for demonstrating incompetence, untrustworthiness, or financial irresponsibility in the conduct of business in this state or elsewhere; in violation of SDCL §§ 58-30-167(1),(2) & (8), 58-33-66, and 58-33-68.

FINDINGS OF FACT

- 1. Christopher Ramsey was licensed by the Division as an insurance producer on September 10, 2021. The license is currently inactive. (Exhibit 1).
- 2. Christopher Ramsey filed his initial application with the Division on August 23, 2021. (Exhibit 2).
- 3. In Christopher Ramsey's initial application, he answered yes having a felony and misdemeanor conviction on his record. (Exhibit 2).
- 4. Christopher Ramsey file a second a second application on September 10, 2021. (Exhibit 3).
- 5. In Christopher Ramsey's second application he answered "no" to having any criminal convictions on his record. (Exhibit 3).

- 6. Due to Christopher Ramsey answering all questions in his second application his second application was auto approved by he system and his license was issued prior to Division being able to process his first application.
- 7. The Division sent inquiries to Christopher Ramsey at the address of record regarding the discrepancies between his first and second applications. (Exhibit 4-5).
- 8. Christopher Ramsey did not respond to the Division's inquiries. (Exhibit 4-5).
- 9. Any additional Findings of Fact included in the Reasoning section of this decision are incorporated herein by reference.
- 10. To the extent any of the foregoing are improperly designated and are instead conclusions of law, they are hereby redesignated and incorporated herein as conclusions of law.

REASONING

This case involves a request by the Division to revoke the South Dakota Non-Resident Insurance Producer's License of Christopher Ramsey. As a consequence of the potential loss of Respondent's livelihood from the lack of licensure, the burden of proof in this matter is higher than the preponderance of evidence standard, which applies in a typical administrative hearing. "In matters concerning the revocation of a professional license, we determine that the appropriate standard of proof to be utilized by an agency is clear and convincing evidence." In re Zar, 434 N.W.2d 598, 602 (S.D. 1989). Our Supreme Court has defined "clear and convincing evidence" as follows:

The measure of proof required by this designation falls somewhere between the rule in ordinary civil cases and the requirement of our criminal procedure, that is, it must be more than a mere preponderance but not beyond a reasonable doubt. It is that measure or degree of proof which will produce in the mind of the trier of facts a firm belief or conviction as to the allegations sought to be established. The evidence need not be voluminous or undisputed to accomplish this,

Brown v. Warner, 78 S.D. 647, 653, 107 NW2d 1, 4 (1961).

SDCL 58-33-66(1) requires Christopher Ramsey to respond to the Division and supply requested documents within twenty days from the receipt of a request. In addition, the Division considers SDCL 58-30-167 (shown in pertinent part) as follows:

The director may... revoke or refuse to continue, any license issued under this chapter... after a hearing... The director may... revoke... an insurance producer's... for any one or more of the following causes:

(1) Providing incorrect, misleading, incomplete, or materially untrue information in the license application;

(2) Violating any insurance laws or rules, subpoena, or order of the director or of another state's insurance director, commissioner, or superintendent:

(8) Using fraudulent, coercive, or dishonest practices, or demonstrating incompetence, untrustworthiness, or financial irresponsibility in the conduct of business in this state or elsewhere;

The evidence indicates that Christopher Ramsey violated the insurance laws of South Dakota or of another jurisdiction, provided incorrect or materially untrue information on a licensure application, and failed to respond to Division inquiries. The evidence further indicates that Christopher Ramsey used fraudulent, coercive, or dishonest practices, or demonstrated incompetence or untrustworthiness in the conduct of his or her business. Applying the law to the Findings of Fact it is clear the Non-Resident Insurance Producer License of Christopher Ramsey is subject to revocation and should be revoked.

CONCLUSIONS OF LAW

- 1. The Division has jurisdiction over Christopher Ramsey and the subject matter of this contested case. The Office of Hearing Examiners is authorized to conduct the hearing and issue a proposed decision pursuant to SDCL 1-26D-4.
- 2. The Division bears the burden of establishing the alleged statutory violations by clear and convincing evidence.
- 3. The Division established by clear and convincing evidence that Christopher Ramsey violated SDCL § 58-33-66.
- 4. The Division established by clear and convincing evidence that the South Dakota Non-Resident Insurance Producer License of Christopher Ramsey is subject to revocation pursuant to SDCL§ 58-33-167(1)(2) & (8).
- 5. Any additional Conclusions of Law included in the Reasoning section of this decision are incorporated herein by reference.
- 6. To the extent any of the foregoing are improperly designated and are instead findings of fact, they are hereby redesignated and incorporated herein as Findings of Fact.

Based on the above Findings of Fact, Reasoning, and Conclusions of Law, the Hearing Examiner enters the following:

PROPOSED DECISION

The South Dakota Non-Resident Insurance Producer License of Christopher Ramsey should be revoked.

Dated this 21 day of April, 2022.

Ryan Darling, Hearing Examiner Office of Hearing Examiners

523 East Capitol Pierre, SD 57501

CERTIFICATE OF SERVICE

I certify on April 27, 2022, at Pierre, South Dakota, a true and correct copy of this Proposed Decision was mailed to each of the parties below.

July Colland
Office of Hearing Examiners

Christopher Ramsey 4007 Amen Ct. Matthews, NC 28104-0659 Clayton Grueb Division of Insurance 2330 N. Maple Ave, Suite 1 Rapid City, SD 57701

STATE OF SOUTH DAKOTA DEPARTMENT OF LABOR AND REGULATION

IN THE MATTER OF CHRISTOPHER RAMSEY INS 22-06

NOTICE OF ENTRY OF PROPOSED FINDINGS OF FACT, CONCLUSION OF LAW, AND DECISION AND FINAL DECISION

NOTICE IS HEREBY GIVEN, that attached hereto, is a true and correct copy of the Proposed Findings of Fact, Conclusions of Law, and Decision, and Final Decision entered by Marcia Hultman, Secretary of the South Dakota Department of Labor and Regulation, on May 9, 2022.

Dated this 17th day of May, 2022.

Clayton Grueb

Legal Counsel

South Dakota Division of Insurance

2330 N. Maple Ave. Suite 1

Safter Duck

Rapid City, SD 57701

(605) 394-3396

CERTIFICATE OF SERVICE

I, Clayton Grueb, the undersigned, do hereby certify that on the date shown below, a true and correct copy of the Proposed Findings of Fact, Conclusions of Law, and Decision, and Final Decision with respect to the above-entitled action was sent U.S. Certified Mail and first-class mail thereon, to the following:

Christopher Ramsey 4007 Amen Ct. Matthews, NC 28104

Dated this 17th day of May, 2022 in Rapid City, South Dakota.

Clayton Grueb

Legal Counsel

South Dakota Division of Insurance

2330 N. Maple Ave. Suite 1 Rapid City, SD 57701

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