



November 10, 2022

**CERTIFIED MAIL & FIRST-CLASS MAIL**

Brian Keaton  
6015 Royal Pt  
San Antonio, TX 78239

RE: Renewal Application for Insurance Producer License

Dear Mr. Keaton,

This letter is to notify you that your renewal application for licensure as a nonresident insurance producer in South Dakota has been denied. The reason for the denial is as follows:

You are licensed nonresident insurance producer in South Dakota where your license expired on June 30, 2021. The Division wrote to you on March 23, 2021, regarding information of you being a party to a criminal proceeding and requested a status of the proceedings. After failing to receive a response from you, the Division wrote to you on May 3, 2021, requesting a response. You provided an update with your pending criminal case on May 12, 2021. The Division wrote to you again on November 16, 2021, to request an update. You replied the same day. The Division wrote to you again on February 15, 2022, requesting an update of your pending criminal case. After failing to receive a response from you, the Division wrote to you on April 25, 2022 requesting a response. You replied the same day that your criminal case is still pending. The Division wrote to you one last time regarding your pending criminal case on August 31, 2022, requesting an update of your case. The Division has not received a response.

You submitted a renewal application for an individual nonresident insurance producer license to the South Dakota Division of Insurance ("Division") on May 18, 2021. On your answers to the renewal application questions, you answered "Yes" to the questions concerning felony convictions. The Division wrote to you on October 4, 2022, regarding your renewal application, since the previous correspondence did not address the renewal application, requesting a response from you. To date, the Division has not received a response from you.

Based on the above information, your renewal application is denied based upon SDCL 58-30-167(1) and (2), and 58-33-66(1) for providing incorrect, misleading, incomplete, or materially untrue information in a license application; violating the insurance laws or rules of the State of South Dakota; and failing to respond to an inquiry from or failing to supply documents requested by the Division within 20 days of receipt of such inquiry or request.

Please note that this denial is considered an administrative action which will be reported to the database maintained by the National Association of Insurance Commissioners. If an administrative action occurs, an insurance producer may be required to report the action to any and all states in which an insurance license is held and in accordance with the timeframes and requirements of each state.



SOUTH DAKOTA  
DEPT. OF **LABOR**  
& **REGULATION**

**DIVISION OF  
INSURANCE**

Tel: 605.773.3563 | Fax: 605.773.5369

[dlr.sd.gov/insurance](http://dlr.sd.gov/insurance)

Pursuant to SDCL 58-30-168, you may make a written request to the Division of Insurance within thirty (30) days of the date of this denial for a hearing to determine the reasonableness of this decision to deny your application for licensure.

Sincerely,

Tony Dorschner, *Assistant Director*  
*South Dakota Division of Insurance*  
*South Dakota Department of Labor and Regulation*

Cc: Brian Keaton  
9800 Fredericksburg Rd.  
San Antonio, TX 78288

Cc: [licensingusaa@usaa.com](mailto:licensingusaa@usaa.com)